

# Для чего юристы используют Generative AI при работе с документами

## GPT 3.5 в Doczilla & Draftme

## Первые результаты

Кирилл Буряков  
CEO & Основатель



**Пугает ли вас развитие AI?**

## Пугает ли вас развитие искусственного интеллекта?

Anonymous Poll

44% Да! Скайнет неизбежен

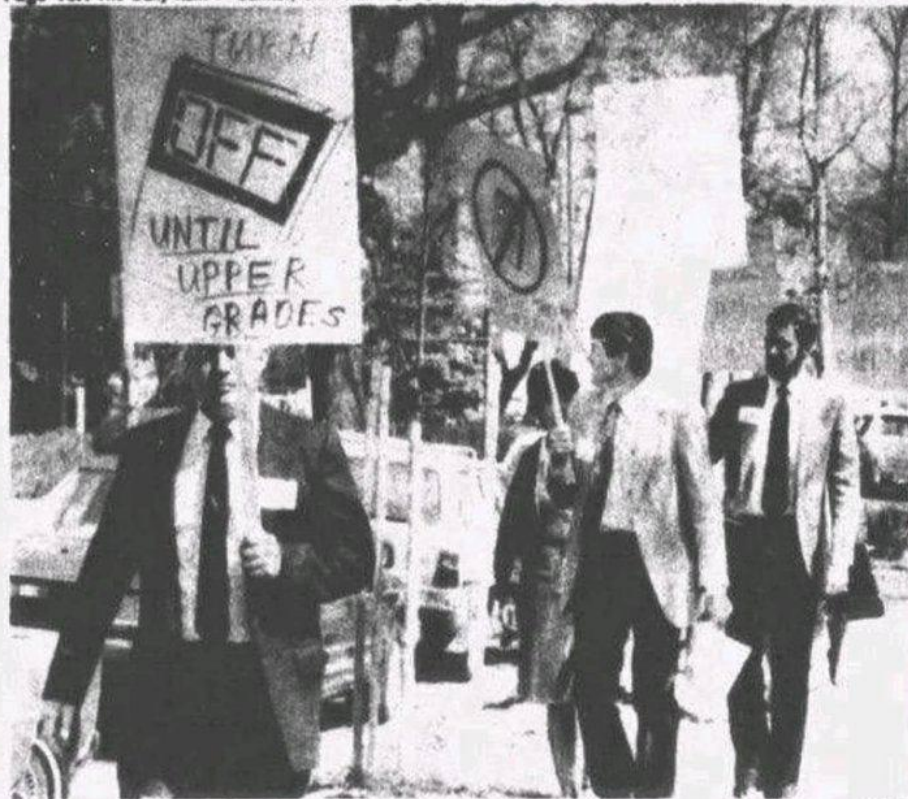


44% Нет! Это все хайп



12% Живу в деревне без интернета, AI ваш мне не интересен...





AP photo

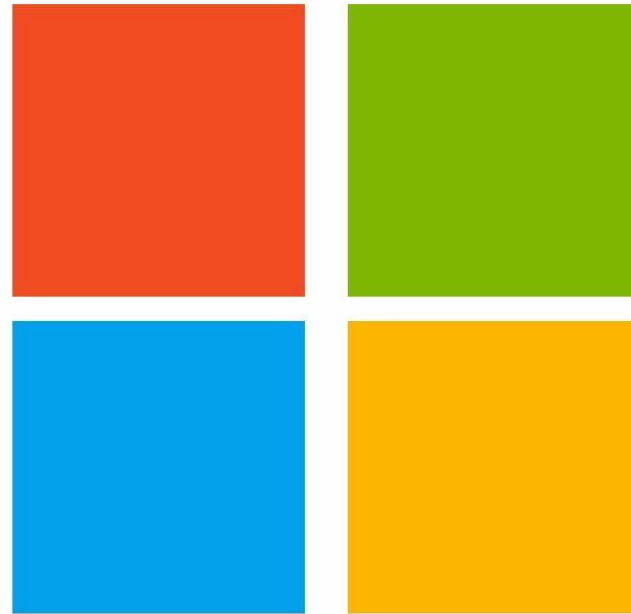
**Elementary school teachers picket against use of calculators in grade school**  
The teachers feel if students use calculators too early, they won't learn math concepts

## Math teachers protest against calculator use

By JILL LAWRENCE

"My older kids don't pay any attention to an answer being absurd," he said. "Teachers are shy."

**Как юристы будут использовать AI?**



Google



**doczilla**

DOCUMENTS DRAFTING PLATFORM





Give me some talking points for a webinar on using GPT for legal.



1. Overview of GPT and its capabilities as a language generation model.
2. Explanation of how GPT can be used in the legal field, such as for document generation, contract analysis, and legal research.
3. Demonstration of real-world use cases for GPT in legal applications.
4. Discussion of the benefits of using GPT in the legal field, including improved efficiency, accuracy, and cost savings.
5. An examination of ethical considerations and limitations in using AI in the legal industry.
6. Future outlook and possibilities for GPT in the legal field.
7. Discussion of best practices and guidelines for integrating GPT into legal workflow.
8. Q&A session to address any questions and concerns from the attendees.



Provide more details on use cases for GPT in legal applications.



1. Contract Analysis: analyze contracts and identify key provisions such as conditions and obligations, as well as liabilities.
2. Document Generation: generate legal documents such as contracts, legal opinions, and requirements.
3. Legal Research: conduct legal research and generate summaries of current case law and legislation.
4. eDiscovery: GPT can be used to automate the review of large volumes of electronic data for legal matters.
5. Knowledge Management: create and maintain a knowledge base for law firms, allowing

## Guarantee and indemnity: cross-guarantee, corporate guarantors, all monies

### Table of contents

1. Definitions and interpretation
2. Guarantee and indemnity
3. Lender protections
4. Interest
5. Costs
6. Representations and warranties
  - 6.1 Each Guarantor makes the re...
    - a) is a duly incorporated limite...
    - b) has the power to own its a...
  - 6.2 Each Guarantor has the powe...
7. Accounts
8. Termination

3.3 The Lender shall not be obliged before taking steps to enforce any of its rights and remedies under this guarantee:

(a) to take any action or obtain judgment in any court against an Obligor or any other person;

(b) to make or file any claim in a bankruptcy, liquidation, administration or insolvency of an Obligor or any other person; or

(c) to make demand, enforce any claim, right or remedy against an Obligor or any

Link to scheme

Save as clause

Draftme AI

Improve writing

Check spelling & grammar

Make longer

Make shorter

Simplify writing

Find similar

Select tone

Summarize

Translate

Explain

Continue writing

Write email about ...

this guarantee but:

(a) if any of the Rights is taken, exercised or any time received or held in respect of those Rights the Lender shall not be obliged to take any steps to enforce any of its rights and remedies under this guarantee but:

(b) on demand by the Lender, each Guarantor shall indemnify and hold the Lender harmless from and against all claims, damages, losses, costs and expenses (including reasonable legal fees) incurred by the Lender in connection with the enforcement of any of its rights and remedies under this Clause 3.4.

**GPT 3.5**

**Реальный примеры использования**

# Проблема чистого листа



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Draftme AI

Improve writing

Check spelling & grammar

Make longer

Make shorter

Simplify writing

Find similar

Select tone

Summarize

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Continue writing

Write email about ...

this guarantee but:

(a) if any of the Rights is taken, exercised or any time received or held in respect of those Rights and all monies at Lender for application in or towards the discharge of any of those Rights and

(b) on demand by the Lender, each Guarantor shall pay to the Lender all other Rights and all monies from time to time under this Clause 3.4.

# **Что это значит?**

**Запросы на разъяснения терминов и текстов**

# **Работа с формулировками**

**Примеры и редрафт**

# **Запрос на драфтинг договоров и других документов**

**Всего текста или структуры**

# **Вопросы о фактах**

**Кейс по Tax Treaty**



# **Поиск синонимов**

# **Вычитка**

**текстов на иностранных языках**

# **Перевод и работа с двуязычными документами**

**Упрощение**

# **Подготовка сообщения по документу**

# **Использование для целей маркетинга**

**подготовка статей, описания проектов и кейсов**



### Master Services Agreement

This Master Services Agreement (the "Agreement"), effective Agreement Date ("Effective Date"), is entered into by and between **Counterparty** the ("Customer"), having a principal place of business at **Counterparty Address** and **INGENICO INC**, the ("Company"). This Agreement defines the relationship between both the Customer and the Company to provide certain service and deliverables in support of your company's and its affiliates business.

#### 1. DEFINITIONS

1.1 **"Affiliate"** means a legal entity that controls, is controlled by, or is under common control with a party, where "control" is defined as owning more than 50% of the voting shares of such entity.

1.2 **"Agreement"** means this Master Services Agreement and the applicable Order Form.

1.3 **"Authorized User"** means an employee or contractor of Customer or its Affiliates that Customer has registered to access and use the Master Services.

1.4 **"Customer Data"** means certain data and information input or uploaded into the Master Services by Customer or Authorized Users.

1.5 **"Master Services"** means the cloud-based web platform delivered and accessible through the Site that provides contract management and workflow-related services and the services performed by Company to configure and rollout the Master Services to Customer and Authorized Users, as described in an applicable Order Form.

1.6 **"Order Form"** means the document that Customer uses to order the Service, once signed by both Customer and Company.

1.7 **"Intellectual Property Rights"** means patent rights (including, without limitation, patent applications and disclosures), copyrights, trade secrets, moral rights, know-how, and any other intellectual property rights recognized in any country or jurisdiction.)

#### 2. MASTER SERVICES

2.1 **Master Services.** Customer and its Authorized Users may access and use the Master Services solely for Customer's internal business purposes as set forth in the applicable Order Form.

2.2 **Arbitration, Disputes, and Remedies.** The Parties agree to cooperate in good faith to expedite the resolution of any Dispute. Pending resolution of a Dispute, these Parties shall proceed diligently with the performance of their obligations under this Agreement.

2.3 **Cooperation and Assistance.** Customer shall cooperate with Company in good faith and make available such information and personnel as may be reasonably required by Company in order to provide the Master Services. Customer shall be responsible for acquiring and maintaining all third-party software and services required to access, use, or integrate with the Master Services, including all costs related to the foregoing.

2.4 **Authorized Users.** Customer shall have all Authorized Users comply with the terms of this Agreement. Customer will be responsible for all actions taken under an Authorized User's account. Customer will comply with all applicable laws, rules and regulations in connection with its use of the Master Services under the Agreement. Customer shall promptly notify Company of any suspected violation of this Agreement by an Authorized User and shall cooperate with Company to address the suspected violation. Company may suspend or

#### Playbook

For all workflows for **Automatically redline to address playbook issues**

Acceptable (9)

##### Arbitration, Disputes, and Remedies

Language used  
Custom

Arbitration, Disputes, and Remedies. The Parties agree to cooperate in good faith to expedite the resolution of any...

[Show details](#)

##### Attorney Fees

Language used  
Custom

Attorneys' Fees. If any action at law or in equity is necessary to enforce or interpret the terms of this Agreement, the prevailing...

[Show details](#)

##### Confidential Information

Language used  
Custom

Definition. "Confidential Information" means any business or technical information disclosed by one party to the other party...

[Show details](#)

##### Governing Law

Language used  
Custom

This Agreement shall be governed by the laws of the State of Colorado/California without regard to its conflict of law...

*Redline the entire contract with one click*



## AI Assist



### ✓ Governing Law

This Agreement shall be governed by the laws of the State of Colorado~~California~~ without regard to its conflict of law provisions. Any legal action or proceeding relating to this Agreement shall be brought exclusively in the state or federal courts located there. Company and Customer hereby agree to submit to the jurisdiction of, and agree that venue is proper in those courts in any such legal action or proceeding.

### ✓ Indemnification

~~Customer shall defend, indemnify and hold harmless Company, its officers, directors and employees, from and against any action or suit brought against an Company by a third party based on a claim that the Customer Data infringe any Intellectual Property rights of a third party. Customer's obligations under this Section 8.5 are contingent upon: (i) Company providing Customer with prompt written notice of such claim; (ii) Company providing reasonable cooperation to Customer, at Customer's expense, in the defense and settlement of such claim; and (iii) Customer having sole authority to defend or settle such claim, provided that it may not settle any claim in a manner that imposes any material liability upon Company.~~

### ✓ Non-Solicitation

~~Any solicitation in the form of a general advertisement or specifically targeted at such individuals or a group of individuals, shall violate this provision.~~

### ✓ Payment Description

Invoices; Payment. Unless otherwise set forth in an Order Form, Company shall invoice Customer annually in advance for the Service. Each invoice shall be due and payable within thirty ~~forty-five (45)~~ days of receipt by Customer. All payment obligations are non-cancellable, and other than as provided in the Agreement, all amounts paid are non-refundable. Company shall be entitled, in its sole discretion, to withhold performance and discontinue Customer's access to the Master Services until all amounts past due are paid in full.

### ✓ Attorney Fees

~~Attorneys' Fees. If any action at law or in equity is necessary to enforce or interpret the terms of this Agreement, the prevailing party shall be entitled to reasonable attorneys' fees, costs and necessary disbursements in addition to any other relief to which such party may be entitled.~~

Cancel

Draft

Agreement. Customer will be responsible for all actions taken under an Authorized User's account. Customer will comply with all applicable laws, rules and regulations in connection with its use of the Master Services under the Agreement. Customer shall promptly notify Company of any suspected violation of this Agreement by an Authorized User and shall

Remove unacceptable clause or Request an exception

Show details

**Важно помнить**

# Важно помнить

- 1 Что спросил, то и получил

# Важно помнить

- 1** Что спросил, то и получил
- 2** Данные от 2021 года



**Здесь говорим про технологии в  
юридической профессии**

[buryakov@doczilla.pro](mailto:buryakov@doczilla.pro)

